

Tender for Supply, Installation and Commissioning of Studio Based Video Conferencing Systems for Subordinate Courts in Tamil Nadu and Union Territory of Puducherry							
Tender No. ELCOT/Proc/OT/33058/VC(HC)/2017-18							
Commercial Queries in Studio based video conferencing system for High Court, Madras							
Sl. No.	Page No.	Clause No.	Title of the Clause	Description of the Clauses as per Tender Document	Amendment requested	Reasons for requesting the amendment	Elcot's Clarifications
1	15	4.4	Eligibility Criteria	Professional Display	To be Removed	Main Line Item - VC	Tender clause 4.4 in Eligibility Criteria is applicable only for Video Conferencing systems
2	16	4	Eligibility Criteria	NOTE:-OEM of Studio based Video Conferencing Systems can participate directly or the OEM can authorize ONLY ONE Bidder / Company to participate in this tender.	Have to amend as OEM can authorize ONLY ONE Bidder / Company concept	Same OEM can support more then 3 bidders / company. Already oracle did more then one bidder in ELCOT tender. The same way may be empanelled to match the L1 bid.	Tender Condition would remain the same
3	34	7.5.3.3	Price Bid Evaluation	As this is a rate contract, the Price Bid Evaluation shall include all Customs Duty, GST as part of the price.	Customs Duty To be Removed	Customs Duty (Excluding CVD & SAD) is part of Base Price hence providing break up will not be available.	Tender Condition would remain the same as ELCOT needs to avail the input credit for custom duty paid during the Procurement of tendered items
4	35	7.5.3.6	Price Bid Evaluation	The total value excluding applicable Local Taxes and including all other duties and charges (Such as Excise Duty, Customs Duty, Installation Charges etc., as per the guidelines stated above) for all the items will be taken up for Price Bid evaluation. The Bidders who quote L1 Price for the total value of items will be called as L1 Bidder. However, the L1 Bidder has to match the L1 Prices of line items if any, in case they have become L2 for those line items.	Request to remove	As per the Tender policy Base price only taken for Evaluation	Tender Condition would remain the same as ELCOT needs to avail the input credit for custom duty paid during the Procurement of tendered items

5	35	7.7.1&7.7.2	Award of Contract	1. Total quantity will be apportioned among the L1 Bidder and other Bidders who have agreed to match L1 rate, as per the provisions of Tamil Nadu Transparency in Tenders Act, 1998 and the Tamil Nadu Transparency in Tenders Rules, 2000 and Terms and Conditions of the Tender. 2. If the Customer desires, the specific make, then orders will be issued as per the discretion of the department.	Clause 2 to be removed	Clause 1 & 2 are contradictory.	Tender Condition would remain the same
6	35	7.7.2	Award of Contract	If the Customer desires, the specific make, then orders will be issued as per the discretion of the department.	Request to remove	This statement is not as per Tender transparency act	Tender Condition would remain the same
7	35	7.7.2	Award of Contract	If the Customer desires, the specific make, then orders will be issued as per the discretion of the department.	Have to remove this point	There is No Use to become L1 if order goes to L2 or L3 Bidder. If end user requires a particular make, then that has to be mentioned in this tender document.	Tender Condition would remain the same
8	44	9.2.b	Sample Submission	The bidders have to submit two No's of samples to ELCOT during the office hours at a date which will be specified later	Request to change one sample		The bidders have to submit two No's of samples to ELCOT during the office hours on or before the due date and time.
9	44	9.4	Supply, Installation and Commissioning	Delivery: The ordered items should be delivered, installed and commissioned within 28 days from the date of Purchase Order.	Have to change the delivery, installation, testing and commissioning to 45 days	Imported units can have some time delay to arrive and customs clearance make sense.	Tender Condition would remain the same
10	44	9.4	Supply, Installation and Commissioning	Delivery: The ordered items should be delivered, installed and commissioned within 28 days from the date of Purchase Order.	The ordered items should be delivered, installed and commissioned within 28 days from the date of acceptance of the site readiness.	Dependencies: Infrastructure and link readiness are the key dependencies which are beyond bidder's control	Tender Condition would remain the same

11	45	9.4 .b	Supply, Installation and Commissioning	In view of making the first delivery quickly, the successful bidder should keep minimum 50 No's of Studio based video conferencing Systems (HC) ready for delivery within 7 days from the date of issue of Tender Acceptance Letter.	Request to remove	This statement is contradicting with the above clause and also the cost of investment is huge, therefore practically holding material is not feasible. Require minimum lead time and can be supplied as per regular delivery term.	a) In view of carrying out the deliveries quickly, the Successful Bidder is advised to do necessary arrangements for stocking minimum 50 No's of Studio based video conferencing Systems for the release of subsequent purchase orders, provided the HC decides to increase the quantity to cater to 233 locations. b) Tender Clause No.9.5(c) will be removed
12	45	9.4.b	Supply, Installation and Commissioning	In view of making the first delivery quickly, the successful bidder should keep minimum 50 No's of Studio based video conferencing Systems (HC) ready for delivery within 7 days from the date of issue of Tender Acceptance Letter.	Minimum stock numbers have to reduce	Keeping 50 numbers of VC units make high budget and have to given clear figure that how many quantity needed.	a) In view of carrying out the deliveries quickly, the Successful Bidder is advised to do necessary arrangements for stocking minimum 50 No's of Studio based video conferencing Systems for the release of subsequent purchase orders, provided the HC decides to increase the quantity to cater to 233 locations. b) Tender Clause No.9.5(c) will be removed

13	46	9.5 a	Minimum Stock Maintenance	Some occasions may arise that studio based video conferencing Systems may be required to be delivered within 7 days to the customers. In such occasions, it may be very difficult to arrange shipment of the items from the vendor premises due to the routine formalities. To tackle such conditions, the successful Bidder should maintain an ex-stock of about 50 units of all items in the premises as confirmed by ELCOT. Upon issuance of notice from ELCOT, the successful Bidder should supply, install and commission the ex-stock at the customer premises.	Request to remove	This statement is contradicting with the above clause and also the cost of investment is huge, therefore practically holding material is not feasible. Require minimum lead time and can be supplied as per regular delivery term.	a) In view of carrying out the deliveries quickly, the Successful Bidder is advised to do necessary arrangements for stocking minimum 50 No's of Studio based video conferencing Systems for the release of subsequent purchase orders, provided the HC decides to increase the quantity to cater to 233 locations. b) Tender Clause No.9.5(c) will be removed
14	46	9.5 c	Minimum Stock Maintenance	At any point of time, the successful Bidder should ensure the minimum exstock level. The successful bidder should also ensure that the short fall of 50 numbers should be replenished within 7 days from the date of delivery of the items from the minimum stock.	Request to remove	As above	a) In view of carrying out the deliveries quickly, the Successful Bidder is advised to do necessary arrangements for stocking minimum 50 No's of Studio based video conferencing Systems for the release of subsequent purchase orders, provided the HC decides to increase the quantity to cater to 233 locations. b) Tender Clause No.9.5(c) will be removed

15	46	9.5 c	Minimum Stock Maintenance	At any point of time, the successful Bidder should ensure the minimum exstock level. The successful bidder should also ensure that the short fall of 50 numbers should be replenished within 7 days from the date of delivery of the items from the minimum stock.	Minimum stock numbers have to reduce and the time period have to increase	Can not able to import another 50 units with in the period of 7 days. Needed atleast 2 months.	a) In view of carrying out the deliveries quickly, the Successful Bidder is advised to do necessary arrangements for stocking minimum 50 No's of Studio based video conferencing Systems for the release of subsequent purchase orders, provided the HC decides to increase the quantity to cater to 233 locations. b) Tender Clause No.9.5(c) will be removed
16	47	9.5 d	Minimum Stock Maintenance	ELCOT reserves the right to inspect the Minimum stock level at any point of time and may impose a penalty of 20% of the cost of the equipments which are shortage of the specified qty. If the bidder fails to maintain the minimum stock level in three instances during the Rate contract period, ELCOT reserves the right to terminate the Rate Contract with the successful bidder and the bidder will be declared as non performer which may not permit the bidder in participating tenders floated by ELCOT in future, for the next three years.	Have to cancel the penalty cost.	Already have penalty at the rate of 0.25% per day for undelivered material mentioned in clause 12 at Appendix-1	Tender Clause No.9.5(d) is deleted.

17	47	9.5 d	Minimum Stock Maintenance	ELCOT reserves the right to inspect the Minimum stock level at any point of time and may impose a penalty of 20% of the cost of the equipments which are shortage of the specified qty. If the bidder fails to maintain the minimum stock level in three instances during the Rate contract period, ELCOT reserves the right to terminate the Rate Contract with the successful bidder and the bidder will be declared as non performer which may not permit the bidder in participating tenders floated by ELCOT in future, for the next three years.	Request to remove	As above and penalty is huge and not per tender standards. Request Dept. to procure and keep it as stock to manage internal urgencies.	Tender Clause No.9.5(d) will be removed.
18	48	9.6.e	warranty clause	If the complaints are not rectified within the stipulated period as mentioned in class 9.6.d.4 an equivalent standby shall be supplied till rectification. A penalty of 0.25% on the value of the item will be charged per day till the equipment is put on working condition, in case the standby item is not supplied. If the rectification, fails to happen within 30 days thereafter ELCOT/ HIGH COURT, MADRAS holds the options for the cancellation of the order and re-procure the same from any other vendor at the cost of supplier and forfeit the EMD/SD of the vendor.	Please remove the penalty in warranty clause	If problem not rectified with in 2 days we will provide standby units. So the penalty is no needed.	The penalty is not applicable in case if replacement is provided within the stipulated timeline as per the tender

19	49	9.8	Call Centre Facility	The Successful Bidders shall set up a call centre supported by a web based application for this purpose and may provide access to the application for the officials of ELCOT / High Court Madras. All the complaints as well as rectification details shall be recorded in the call centre software. The features of the Call Centre will be discussed mutually. In case, the Purchaser/s directly calls ELCOT, provision shall be made for ELCOT to register the complaints. Any failure to the warranty conditions would attract a penalty under non-fulfilment of Tender conditions.	Have to change that OEM should have call centre facility instead of Bidder	Bidder can not make call centre facility because of budgetary issue.	Tender Condition would remain the same
20	50	10.5	Payment Clause		Please mention the payment time when the vendor can receive	Payment time not mentioned in the tender document	Tender Condition would remain the same
21	92	Annexure-3	Price Bid for 5 years	Customs Duty (Excluding CVD & SAD) for column	Request to remove	Customs Duty not applicable after GST implementation	Tender Condition would remain the same as ELCOT needs to avail the input credit for custom duty paid during the Procurement of tendered items
22	10	e-Tender Schedule	Tender due date and Timing	On 20.10.2017 @ 3.00 PM through the site http://etenders.elcot.in	Request to extend for 10 more days		Due date of the e-tender is extended upto 25.10.2017